

LIFE INSURANCE PERCENTAGES

Population	Life Insurance Full-Time						
	Offer Life Insurance	Premiums Paid			Amount Offered		
		100% Employer Paid	100% Employee Paid	Jointly Paid	Less Than \$10,000	\$10,000 to \$25,000	More Than \$25,000
Overall Percentages	69.92%	79.07%	13.95%	6.98%	10.47%	67.44%	22.09%
Over 20,000	41.67%	80.00%	0.00%	20.00%	0.00%	0.00%	100.00%
10,000 to 19,999	83.33%	50.00%	40.00%	10.00%	0.00%	80.00%	20.00%
5,000 to 9,999	72.73%	75.00%	12.50%	12.50%	0.00%	87.50%	12.50%
1,000 to 4,999	71.43%	86.67%	13.33%	0.00%	16.67%	66.67%	16.67%
1 to 999	71.74%	81.82%	9.09%	9.09%	12.12%	69.70%	18.18%
Overall Count	86/123	68/86	12/86	6/86	9/86	58/86	19/86
Over 20,000	5/12	4/5	0/5	1/5	0/5	0/5	5/5
10,000 to 19,999	10/12	5/10	4/10	1/10	0/10	8/10	2/10
5,000 to 9,999	8/11	6/8	1/8	1/8	0/8	7/8	1/8
1,000 to 4,999	30/42	26/30	4/30	0/30	5/30	20/30	5/30
1 to 999	33/46	27/33	3/33	3/33	4/33	23/33	6/33

Population	Life Insurance Part-Time						
	Offer Life Insurance	Premiums Paid			Amount Offered		
		100% Employer Paid	100% Employee Paid	Jointly Paid	Less Than \$10,000	\$10,000 to \$25,000	More Than \$25,000
Overall Percentages	9.76%	75.00%	25.00%	0.00%	8.33%	91.67%	0.00%
Over 20,000	0.00%	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%
10,000 to 19,999	16.67%	0.00%	100.00%	0.00%	0.00%	100.00%	0.00%
5,000 to 9,999	18.18%	100.00%	0.00%	0.00%	0.00%	100.00%	0.00%
1,000 to 4,999	7.14%	100.00%	0.00%	0.00%	33.33%	66.67%	0.00%
1 to 999	10.87%	80.00%	20.00%	0.00%	0.00%	100.00%	0.00%
Overall Count	12/123	9/12	3/12	0/12	1/12	11/12	0/12
Over 20,000	0/12	0/0	2/2	0/0	0/0	0/0	0/0
10,000 to 19,999	2/12	0/2	2/2	0/2	0/2	2/2	0/2
5,000 to 9,999	2/11	2/2	0/2	0/2	0/2	2/2	0/2
1,000 to 4,999	3/42	3/3	0/3	0/3	1/3	2/3	0/3
1 to 999	5/46	4/5	1/5	0/5	0/5	5/5	0/5